1994 FIRST QUARTER BUDGET RECONCILIATION

2045369423

MTD PERFORMANCE

	JAN	FEB	MARCH
ACTUAL	16.0	32.4	49.7
FORECAST	11.6	26.5	47.4
DIFF	4.5	6.0	2.3
EXPLANATION			
CHANGE IN TAKEAWAY*	0.6	1.3	2.0
GOOD FRIDAY WAREHOUSE CLOSING ADJUSTMENT			0.5
LESS PAYBACK DUE TO LOWER YEAR END EXCESS	1.2	1.2	1.2
1Q TRADE PROGRAM	0.0	0.0	-4.0
MCLANE INVENTORY DEPLETION & LIFO ORDERS	2.0	2.3	~~0.9~~ .8
MICHIGAN BASED EXCESS SHIPMENTS	0.7	0.8	0.8
OTHER DIRECT ACCOUNT EXCESS PURCHASES	0.0	0.4	1.0
TOTAL	4.5	6.0	~~2.4~~ 2.3

*BASED ON WEEKLY GOING RATE OF 3872/WEEK

Source: https://www.industrydocuments.ucsf.edu/docs/zxfj0004